

## Associated Motorways (Private) Limited Selects LeaseWave® from Odessa Technologies, Inc.

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Odessa Technologies, Inc. is a software Associated Motorways (Private) Limited (“AMW”), a leading vehicle distributor and leasing company based in Sri Lanka, has chosen LeaseWave, the lease management suite created by Odessa Technologies, Inc. (“Odessa”).

“Over the past four decades, Associate Motorways (Private) Limited has grown in size and scope. Looking towards our future, we realized the LeaseWave software from Odessa Technologies was the right fit for our needs, and the right choice to further our goals as Sri Lanka’s market becomes increasingly competitive and sophisticated,” says Ruwanthi Fernando, Chief Operating Officer for AMW. “We chose LeaseWave because of its flexibility and true asset-based design.”

“The leasing market in Sri Lanka is very robust and growing quickly. Odessa is committed to helping leasing companies meet the needs of their customers in Asia,” says Narayan Hegde, Senior Marketing Analyst for Odessa. “Our ability to support AMW is a testament to our use of cutting-edge technology and the flexibility of LeaseWave, which can be custom-built to fit around the unique needs of any lessor, located anywhere in the world.”

### About AMW (Private) Ltd and Capital Leasing

Founded in 1949 and headquartered in Colombo, Sri Lanka, Associated Motorways (Private) Limited is the sole agent in Sri Lanka for some of the world’s most renowned automotive brands such as, Nissan, Maruti Suzuki, Piaggio, Yamaha, Eicher and Renault. AMW also specializes in tire retreading and rebuilding, and is involved in the trading and exporting of rubber goods. AMW Capital Leasing Ltd (AMW CL) is a fully owned subsidiary of Associated Motorways (Private) Ltd incorporated in 2006. The Company is mainly engaged in providing lease financing solutions to Small and Medium Enterprises, professionals and micro finance segments within the Country. AMW CL has shown a substantial growth over these years while maintaining the industry best ROA.

### About Odessa Technologies, Inc.

Odessa Technologies, Inc. is a software company exclusively focused on the leasing industry. The company is headquartered in Philadelphia, PA and employs a staff of 250 people. The LeaseWave® suite is a fully Internet-based family of products, providing an end-to-end lease and loan origination and portfolio management solution for equipment leasing and finance, vehicle leasing and finance and fleet management companies. The LeaseWave® suite is specifically engineered, to be configurable and customizable and accommodate even the most complex of business models, as evidenced by its diverse customer base.